

DSR Market Insights

DSR MARKET INSIG	SUPPLY vs. DEMAND	NEAR-TERM MARKET PRICING TREND	CATEGORY	
Prices, driven by reduced packer productio continue short and control supply, to ensure financial expectation for packer stockhola conditions is expected through years end and across the Beef complex. Product availability Retail demand increases. Beef pricing shou period of approximately 30-days. Near-term	Short - Mixed	Mixed	Beef (Commodity)	
Labor day is, generally, the end of grilling set declines while supplies remain consistent. Ex lo	Available - Weak	Decreasing	Pork (Commodity)	
With slipping seasonal demand and stable su pizza toppings are al	Available - Weak	Decreasing	Pork (Value-Added)	
Pricing on jumbo breast meat increased a decreased. Tenderloins remain in tight supply supply	Mixed - Mixed	Mixed	Poultry (Chicken)	
Frozen whole bird pricing remains steady and meat also remains steady with plentiful av pattern i	Available – Steady	Steady	Poultry (Turkey)	
Salmon pricing is stable; farmed supply is st tightening supply and rising demand. Expe sal Shrimp pricing and supply are steady, with w to remain stable in the near term, with pote mo	Mixed - Mixed	Mixed	Seafood	
In the West, domestic butter demand var region, domestic butter demand is strength unchanged. Cream volumes are tight in th supplies in the West are looser and more b region don't describe cream volumes as exces steady to weaker. Many manufacturers ar churns moving. Some butter makers conv buyers	Available - Steady	Steady	Butter	
Cheese production is trending seasonally availability remains tight in the East. Milk a by Class I pulls for schools, and cheese prod anticipate more spot milk availability a Cheesemakers in the Central region relay sta for barrels remains strong, but spot load av limited. Cheese production is mixed in th manufacturing while others note tight spo Contacts note cheese inventor Source: USDA AN	Available - Strong	Increasing	Cheese	

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tion have killed consumer demand. Packer will re Beef prices remain as high as possible to meet olders and shareholders. No change in market nd beyond. Near-term, expect price appreciation ity will tighten going into Labor Day weekend as ould ease following the holiday weekend for a m price appreciation is artificial and will be short lived.

season. Demand for most commodity pork items Expect declining prices for butts, spareribs, and loins.

supply, the prices of bacon, sausage, franks, and all forecast for declines.

d this week, while jumbo and medium wings ply. The back half of the bird remains steady and ly is tight.

nd well below pricing we saw a year ago. Breast availability. Expectation is this will remain the n near term.

steady, but wild salmon, especially coho, faces pect prices to rise slightly, particularly for wild almon.

h wild shrimp more unpredictable. Expect prices tential softness as demand slows in the coming nonths.

aries from steady to stronger. For the Central thening. In the East, domestic butter demand is the East and Central regions. Although cream e balanced comparatively, stakeholders in the cessive either. Butter production paces vary from are relying on contracted cream loads to keep nvey unsalted butter stocks available for spot rs are tight.

AMS as of August 23

Ily steady to lighter throughout the U.S. Milk available for Class III processors is constrained roduction remains light in the region. Contacts after Labor Day. Retail demand is steady. steady cheese demand. Contacts share demand availability is rare. Spot milk availability, too, is the West. Some processors relay increased pot milk availability is slowing manufacturing. cories vary throughout the region.

MS as of August 23



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CATEGORY	NEAR-TERM MARKET PRICING TREND	SUPPLY vs. DEMAND	DSR MARKET INSIG
Fluid Dairy	Class I - Increasing Class II - Increasing	Class I Available - Steady Class II Short - Strong	September costs for Milks (Class I) are high Cultured/Creams (
Oils/Shortening	Steady	Available - Steady	Commodity Oil seed products will likely main early September. As the crop in the ground co current crop year appears to be adequate to changes are not anticipated anytime soo ingredient in many cube shortening produc different market trends than other Oil produc issues in Indonesia (where much of the world recent higher levels for the near term. We d move i
Produce	Lower - N/A Steady - Avocados, Broccoli, Bell Peppers, Lemons & Onions Higher - Apples, Strawberries, Iceberg, Romaine, Tomatoes, Oranges & New Crop Russet Potatoes	Improving/Steady - Avocados, Broccoli, Onions & Peppers Good/Steady Apples, Romaine, Russet Potatoes Short/Strong - Strawberries, Iceberg, Tomatoes, Oranges, Lemons	Iceberg, more schools starting = h Romaine, active due to school demo Tomatoes, persistent rains limiting Strawberries, CA volume decl
Sugar (Bulk)	Steady	Available - Steady	As we inch towards fall harvest season, Su concerns expressed earlier in the year have current crop to adequately supply demand th progressing nicely. Unless there is a major w should offer a solid crop to help maintain sup changes as we move into la
Shell Eggs	Increasing	Available - Steady	Demand for shell eggs continued to rise of business and active retail promotions. Who eggs remain firm with a higher undertone. Lo to very light offerings and very light supp formula trading of carton stock are higher wi light offerings and light to moderate supplies prices are firm with light to moderate deman light to moderate, trading is moderate, an USDA AMS as Avian Influenza News: On 7/15 Eggs America (HPAI) outbreak affective 1.3MM hens. This an HPAI outbreak at another Colorado farm earlier HPAI outbreak re

GHTS COMMENTARY

ıher. s (Class II) are higher.

September costs for

intain similar pricing levels as we move through continues to look strong and carryover from the o comver demand until new harvest, large price oon. Palm Oils are imported and are the key ucts and margarine products. They can follow ucts. Based on seasonal production and political rlds Palm is grown), pricing will likely remain at do not anticipate any product shortages as we e into fall.

ow last year. Leaning to smaller fruit. Gala & umes. Market increasing. dwindling. Note longer ripening time. tion stable. Good quality. teady. Quality fair to good. higher costs. Above average quality. mand. Quality good with good weight. ng supplies, keeping market elevated. clining seasonally. Avg. Quality. nools return. Late Oct. Navels start. te thru September. Imports arriving. ry source. Reds & Whites elevated. igher costs. Storage Burbanks finishing at big o. some pressure bruisina.

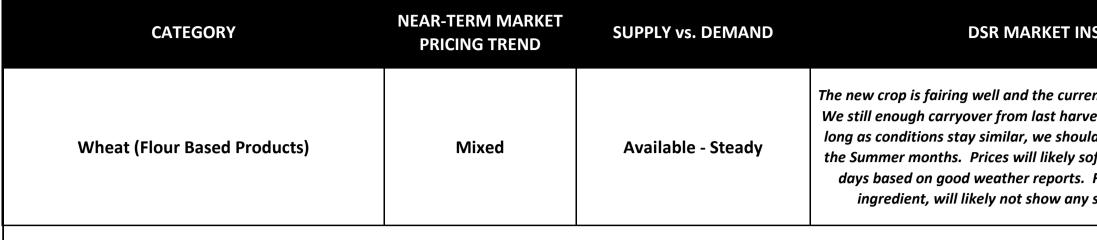
Sugar prices remain steady. Regional Supply we been alleviated. We should have enough of through the fall baking season. The new Crop is r weather event, Harvest (begins late October) upply long term. We may see some small price late fall, but nothing extreme.

over the past week on strong back-to-school holesale prices for negotiated trading of loose Loose egg demand is moderate to good for light pplies. Trading is active. Wholesale prices for with moderate to good demand for light to very ies. Trading is active. Wholesale breaking stock and for light to very light offerings. Supplies are and breaking lines are full to reduced. Source: as of August 21

ca reported a Highly Pathogenic Avian Influenza is follows a report on 7/8 from Eggs America of m affecting 2MM cage-free birds, in addition to reports back in April/May.



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The new crop is fairing well and the current outlook is good for a strong fall Whet harvest. We still enough carryover from last harvest to cover domestic needs without concern. As long as conditions stay similar, we should see any major price deviations as we close out the Summer months. Prices will likely soften on commodity flour products in the coming days based on good weather reports. Finished Goods utilizing Wheat/Flour as a key ingredient, will likely not show any signific price changes in the coming weeks.



CATEGORY	NEAR-TERM MARKET PRICING TREND	SUPPLY vs. DEMAND	DSR MARKET INSIGHTS COMMENTARY
Beef (Commodity)	Mixed	Short - Mixed	Prices, driven by reduced packer production have killed consumer demand. Packer will continue short and control supply, to ensure Beef prices remain as high as possible to meet financial expectation for packer stockholders and shareholders. No change in market conditions is expected through years end and beyond. Near-term, expect price appreciation across the Beef complex. Product availability will tighten going into Labor Day weekend as Retail demand increases. Beef pricing should ease following the holiday weekend for a period of approximately 30-days. Near-term price appreciation is artificial and will be short lived.
Pork (Commodity)	Decreasing	Increasing / Decreasing	The prices of the butt should decline through the end of September, while Spareribs and backribs should remain stable.
Pork (Value-Added)	decreasing	Stable / Decreasing	With slipping seasonal demand and stable supply, the prices of bacon, sausage, franks, and pizza toppings are all forecast for declines.
Poultry (Chicken)	Mixed	Mixed - Mixed	Pricing on jumbo breast meat remained steady this week, while all sizes of wings took a slight decline. Tenderloins remain in tight supply. The back half of the bird remains steady and supply is tight.
Poultry (Turkey)	Steady	Available – Steady	Frozen whole bird pricing remains steady and well below pricing we saw a year ago. Breast meat also remains steady with plentiful availability. Expectation is this will remain the pattern near term.
Seafood	Mixed	Wild salmon decreasing/ stable Black Tiger Shrimp Decreasing/ Increasing	Shrimp prices, especially for smaller and cooked types, are going up because there aren't enough supplies. Farmed white shrimp prices are stable, but wild shrimp prices are unpredictable. Black tiger shrimp is harder to replace, so prices are staying high. Farmed salmon prices are steady, but there might be some small changes depending on supply. Wild salmon prices are more mixed—some types, like coho and sockeye, are getting more expensive because there's not enough supply to meet demand.
Butter	Steady	Available - Steady	Butter production, namely churning, has likely reached its seasonal/annual nadir. As spot cream supplies dwindle in the East and Central regions, churning schedules have shifted into lower gears. Conversely, West region butter contacts share that churning has maintained a steady pace. Butter demand is starting to pick up ahead of the fall demand rush. Customers are actively seeking out volumes to get ahead of the aforementioned push. Traders say inventories of 80% butterfat loads remain accessible. Butter markets are steady with bullish indicators moving into late summer.
Cheese	Increasing	Available - Strong	Cheese production is trending steady to lighter throughout the U.S. Milk handlers in the East note tightening milk volumes and increases in Class I demand, which has limited the amount of milk available to cheese manufacturers. Foodservice demand is steady while retail demand has increased week over week. Cheese producers in the Central region report tight spot milk availability with estimations that spot milk prices will remain above Class III until around Labor Day. Regional demand for cheese is steady. Cheese inventories vary from manufacturer to manufacturer. Cheese production in the West is active. Milk availability remains tight in the region, but some manufacturers relay there is enough for processing. Cheese demand is steady to stronger, namely as educational institutions reopen. Cheese inventories are mixed. Source: USDA AMS as of August 16
Fluid Dairy	Class I - Steady Class II - Increasing	Class I Available - Steady Class II Short - Strong	August costs for Milks (Class I) are steady. August costs for Cultured/Creams (Class II) are up slightly.



Week of August 26, 2024



CATEGORY	NEAR-TERM MARKET PRICING TREND	SUPPLY vs. DEMAND	DSR MARKET INSIGHTS COMMENTARY
Oils/Shortening	Steady	Available - Steady	We are continuing to see some of the lower pricing that we have seen in a couple of years. Though stocked market prices on Oilseed products continue to move up and down based on news cycles, pricing will likely not change much in the coming days. Supply of current crop is strong and the new crop in the ground is looking better than expected. If weather allows for the new crop to maintain such health, we may have an abundant harvest which could keep upcoming pricing at reasonable levels. As Canola comes from Canada, the Canadian Rail Strike may impact Canola pricing in he future, but has had no impact so far. Palm Oil Markets have shown increase in recent weeks. Which has caused inflated pricing on most Margarine products. We do not foresee much change in pricing levels in the near term. Supply of palm is adequate to meet foodservice demand for margarine products.
Produce	Lower - Bell Peppers Steady - Avocados, Broccoli, Romaine, Apples, Lemons, Onions, Russet potatoes Higher - Strawberries, Iceberg, Tomatoes, Oranges, New Crop Russet Potatoes	Improving/Steady - Broccoli, Onions, Peppers Good/Steady - Apples, Romaine, Russet Potatoes Short/Strong - Strawberries, Iceberg, Tomatoes, Avocados, Oranges, Lemons	Apples, fall harvest started. Crop projected to be 12% below last year. Crop leaning to smaller fruit. Gala & Grannies reduced volumes. Avocados tight for 2 wks. Lack of oil content reducing MX harvest. Bell Peppers, production improving in several areas. Good quality. Broccoli, supplies are improving. Average quality. Iceberg, schools started tighter availability. Above average quality. Romaine, plentiful. Quality above average with good size and weight. Tomatoes, persistent rains limiting supplies, keeping market elevated. Strawberries, CA volume declining + school demand. Avg. Quality. Oranges, CA Val's scarce as schools return. Late Oct. Navels start. Lemons, CA 165/200/235s scarce thru September. Imports arriving. Onions, ID/OR new crop started. Red market will continue to be strong. Russet Potatoes, new crop available at much higher costs. Storage crop in final weeks, big discount vs new crop, some pressure bruising.
Sugar (Bulk)	Steady	Available/Steady	As we inch towards fall harvest season, Sugar prices remain steady. Regional Supply concerns expressed earlier in the year have been alleviated. We should have enough of current crop to adequately supply demand through the fall baking season. The new Crop is progressing nicely. Unless there is a major weather event, Harvest (begins late October) should offer a solid crop to help maintain supply long term. We may see some small price changes as we move into late fall, but nothing extreme.
Shell Eggs	Increasing	Available - Steady	Demand for shell eggs continued to rise over the past week on strong back-to-school business and active retail promotions. Wholesale prices for negotiated trading of loose eggs remain firm with a higher undertone. Loose egg demand is moderate to good for light to very light offerings and very light supplies. Trading is active. Wholesale prices for formula trading of carton stock are higher with moderate to good demand for light to very light offerings and light to moderate supplies. Trading is active. Wholesale breaking stock prices are firm with light to moderate demand for light to very light offerings. Supplies are light to moderate, trading is moderate, and breaking lines are full to reduced. Source: USDA AMS as of August 21 Avian Influenza News: On 7/15 Eggs America reported a Highly Pathogenic Avian Influenza (HPAI) outbreak affective 1.3MM hens. This follows a report on 7/8 from Eggs America of an HPAI outbreak at another Colorado farm affecting 2MM cage-free birds, in addition to earlier HPAI outbreak reports back in April/May.
Wheat (Flour Based Products)	Mixed	Available - Steady	The new crop is fairing well and the current outlook is good for a strong fall Whet harvest. We still enough carryover from last harvest to cover domestic needs without concern. As long as conditions stay similar, we should see any major price deviations as we close out the Summer



Week of August 26, 2024



DSR Market Insights

CATEGORY

NEAR-TERM MARKET PRICING TREND

SUPPLY vs. DEMAND

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DSR MARKET INSIGHTS COMMENTARY



CATEGORY	NEAR-TERM MARKET PRICING TREND	SUPPLY vs. DEMAND	DSR MARKET INSIGHTS COMMENTARY
Beef (Commodity)	Mixed	Short - Mixed	No change from last week's report. High prices, driven by reduced packer production have killed consumer demand. Packer will continue short and control supply, to ensure Beef prices remain as high as possible to meet financial expectation for packer stockholders and shareholders. No change in market conditions is expected through years end and beyond. Near-term, expect price appreciation across the Beef complex. Product availability will tighten going into Labor Day weekend as Retail demand increases. Beef pricing should ease following the holiday weekend for a period of approximately 30-days. Near-term price appreciation is artificial and will be short lived.
Pork (Commodity)	Mixed	Available - Mixed	Trimmed Sparerib pricing increasing slightly, with a low expected in late September to early October. Backrib's Price is steady to decreasing, low expected in late November. Boneless CC Strap-on Price increasing slightly, low likely in late August to early September. Bacon prices are forecast to decrease into mid to late September.
Pork (Value-Added)	Steady	Available – Steady	Sausage, Pizza Toppings, and Frank prices on the decline through late September to early October
Poultry (Chicken)	Mixed	Mixed - Mixed	Pricing on jumbo breast meat remained steady this week, while all sizes of wings took a slight decline. Tenderloins remain in tight supply. The back half of the bird remains steady and supply is tight.
Poultry (Turkey)	Steady	Available – Steady	Frozen whole bird pricing remains steady and well below pricing we saw a year ago. Breast meat also remains steady with plentiful availability. Expectation is this will remain the pattern near term.
Seafood	Lower- Pasteurized Crabmeat Steady - N/A Increasing - Salmon, Scallops & Shrimp	Improving/Steady - N/A Good/Steady - Pasteurized Crabmeat Short/Strong - Salmon, Salmon & Scallops	Shrimp prices are expected to see some increase. Salmon prices are slightly increasing due to tightening supply, particularly for larger sizes of farmed. Pasteurized Crabmeat is expected to decrease in some grades and supply is adequate for smaller grades but short on colossal and jumbo lump. Scallops prices are increasing, particularly for U/10 sizes.
Butter	Steady	Available - Steady	In the West, domestic butter demand varies from steady to slightly stronger. For the Central region, butter sales are seasonally steady to quiet. In the East, domestic demand is lighter. Cream continues to tighten throughout the country. Amongst butter manufacturers, cream demand continues to be mixed. Churning capacity grew in the West. However, butter production paces remain seasonally weaker, especially bulk lines for some butter makers. Butter production schedules are generally lightening across most of the nation. That said, most butter manufacturers indicate comfortability with current production paces and stocks. Source: USDA AMS as of August 9
Canned Vegetables - Whole Potatoes & Whole Beets	Increasing	Short - Strong	Inventories of 6/10 small or tiny whole potatoes and whole beets remain depleted awaiting new pack in early September.
Cheese	Steady	Available - Strong	Cheese production is mixed throughout the U.S. tightening milk availability has further slowed cheese production in the East region. Cheese manufacturers relay steady retail and foodservice demand. In the Central region, contacts note variable cheese demand. Demand for cheese curds is up, while demand for cheddar and Italian-style cheeses is quiet. Milk availability remains very tight, namely as Class I bottling orders are up for schools restarting in the southern part of the region. In the West, cheese production is seasonally steady to stronger. Contacts note an uptick in demand for sliced cheeses. Source: USDA AMS as of August 9
Fluid Dairy	Class I - Steady Class II - Increasing	Class I Available - Steady Class II Short - Strong	August costs for Milks (Class I) are steady. August costs for Cultured/Creams (Class II) are up slightly.



Week of August 19, 2024



CATEGORY	NEAR-TERM MARKET PRICING TREND	SUPPLY vs. DEMAND	DSR MARKET INSIGHTS COMMENTARY
Oils/Shortening	Decreasing	Available - Steady	Commodity soy and Canola oil products are enjoying lower prices ba on the continued drop of commodity oilseed products in the stock market. We are currently seeing some of the lower pricing that we have seen in a couple of years. At this time, it is uncertain as to how long market will stay at these lower levels. Supply of current crop is stron and the new crop in the ground is looking better than expected. If weather allows for the new crop to maintain such health, we may he an abundant harvest which could keep upcoming pricing at reasonal levels. As Canola comes from Canada, the Canadian Rail Strike coul limit supply in the coming weeks. This could impact pricing in he futue but has had no impact so far.
	Lower - Bell Peppers Steady - Broccoli, Strawberries, Romaine, Apples, Lemons, Onions, Russet potatoes Higher - Avocados, Iceberg, Tomatoes, Oranges	Improving/Steady - Onions Good/Steady - Apples, Strawberries, Iceberg, Romaine, Russet Potatoes Short/Strong - Broccoli, Peppers, Tomatoes, Avocados, Oranges, Lemons	Apples, fall harvest started. Crop projected to be 12% below last yea Crop leaning to smaller fruit, which is good for foodservice. Avocados supplies tight for next 3 weeks, MX rains delaying harves Bell Peppers, production improving in several areas. Good quality Broccoli, yields are improving. Average quality. Iceberg, supplies tightening a bit. 39-44lbs. Above average quality Romaine, plentiful. Quality above average with good size and weigh Tomatoes, persistent rains limiting supplies, keeping market elevate Strawberries, CA production in seasonal decline. Quality average Oranges, CA Val's scarce as schools return. Late Oct. Navels start. Lemons, CA 165/200/235s scarce thru September. Imports arriving Onions, CA & MX finishing, some quality issues due to excessive hed ID/OR new crop started. Red market will continue to be strong.
Shell Eggs	Increasing	Available - Steady	Demand for shell eggs strengthened over the past week on strong be to-school interest. Wholesale prices for negotiated trading of loose e are higher but lightly tested. Loose egg demand is light to modera with best demand from retail channels. Supplies are very light to moderate. Wholesale prices for formula trading of carton stock an higher with moderate to good demand for light offerings. Trading active. Wholesale breaking stock prices are higher with moderate good demand for light to very light offerings. Supplies are light to moderate, trading is moderate, and breaking lines are full to reduce The preliminary survey of retail outlets indicates a significant increa in activity for conventional shell eggs coinciding with the start of th new school year with an increase in the average ad price. Source: US AMS as of August 14 Avian Influenza News: On 7/15 Eggs America reported a Highly Pathogenic Avian Influenza (HPAI) outbreak affective 1.3MM hens. follows a report on 7/8 from Eggs America of an HPAI outbreak a another Colorado farm affecting 2MM cage-free birds, in addition earlier HPAI outbreak reports back in April/May.
Wheat (Flour Based Products)	Mixed	Available - Steady	All reports are showing that the new crop is fairing well and that f harvest may be strong. The spring harvest of winter wheat was adequate to supply us for the pack season based on current deman High protein flour from such may show some slight increases as w



Week of August 19, 2024